

Utilities and Industries

Message from the Chief Executive Officer

The year 2014 has been a very productive year and we have welcomed a few new customers to the team!

In addition to the new customers we have also welcomed back some of our old customers such as Orange and Rockland and Con Edison.

Our new marketing campaign is a national mailing campaign to target more customers nationally to educate the public and different utility companies about the projects and services we offer.

In addition to the new



CEO: Brian Dougherty

marketing campaign, we will be attending as many tradeshows to showcase our fabrication projects, promote what we offer with remanufacturing meters and many other services to gain new

clientele and spread the word about our capabilities.

With the expansion of business this year, 2015 looks like it will be another exciting, very busy year at Utilities and Industries.

Winter Issue
January 2015

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Sale Item This Month

Our Sale Item this Month is:
Rockwell R-275 Direct Read
Indexes.

Selling for: \$18.77 Each



Our Holiday Party 2014

In December 2014, Utilities and Industries and it's Sister Company, Brookville Glove celebrated the holidays at their annual party.

To spice things up this year, we put a twist to all of the employees gifts! Pictured to the right you will see many different gifts with a number tag attached to them. There were a total of 55 different gifts and each person was handed a Christmas card with a number and lottery ticket in it. Whatever number they received in the card determined which gift they got! It was a huge hit!

In addition to the gifts, Utilities and Industries and Brookville Glove handed out awards to their employees for years of service and perfect attendance for 2014. We like to do something special in recognition of their hard-work and dedication to the

company.

Overall, the tradition was a big hit and will continue in years to come.



In preparation for the Holiday Party!



Featured Product



Heater Box

This month we are featuring our Heater Boxes.

Heater boxes are used to prevent meter regulators from freezing.

We manufacture standard heater boxes as well as custom

heater boxes to fit your needs.

During the colder months our heater boxes are in high demand for our clients. If you are interested please give us a call today at, 814.653.8269 and ask for Mark Marshall.

Plans for 2015

Utilities and Industries is planning to kick off the New Year in full force! With many new projects, customers and new marketing ideas, our goal is to keep heading in the same direction as we are now.

We are pleased how much we grew in the year 2014 and due to the expansion of business one of our goals is to expand our second shift for quicker turn

around times for our clients' needs.

Another goal for 2015 is to attend more Natural Gas shows to bring our services and products to the utility companies forefront.

Finally, we want to bring our are marketing campaign plan at full force.

Utilities and Industries has seen a positive outcome in 2014 and are anxious to see the new ideas play out in 2015.



Special Projects

The Meter Shop Operations at Utilities and Industries regularly perform special projects for customers. In extension to repairing meters we also perform special projects such as:

- ◆ Special Test
- ◆ Calibrate
- ◆ Repair and Refurbish Meters
- ◆ Corrosion Meter Refurbish & Paint Programs
- ◆ Program and Retrofit AMR & AMI Devices
- ◆ Temperature Compensation Conversions
- ◆ Warehousing & Logistics Services
- ◆ 20 Degree Testing (Cold Box)

What project can U&I help you with? Call us today with any other needs or projects you would like to discuss.



Employee of the Month

Every month we like to reward our employees for their hard-work and dedication to the Company.

Utilities and Industries nominated Jerry Robinson as Employee of the Month, for December 2014.

Jerry has been rewarded for his

work performance and the pride he takes in his work. He has also improved a lot over the past few months. Finally, Jerry is being recognized for never missing a day of work!

Congratulations, Jerry! Keep up the great work!

